



EAST ASIA AND THE PACIFIC



IFC's investments in East Asia Pacific reached a record \$2.9 billion in 71 projects in FY12, with an emphasis on the region's poorest countries and markets. About 65 percent of our loan and equity financing went to frontier areas, such as Mongolia, the Mekong countries, rural China, and the Pacific Islands.

Strengthening commerce between emerging markets—South-South investments—is critical to generating economic growth and tapping new sources of funds. Last year, IFC committed the equivalent of \$1.6 million to help Mongolian lender Urumqi Tianrong Micro-credit Company establish a project that will expand access to finance for small businesses in Xinjiang, one of China's poorest and most remote provinces.

We continued to create more business opportunities for the poor. IFC helped establish credit bureaus in Cambodia, Papua New Guinea, Tonga, and Vanuatu. We spent more than \$28 million on our advisory projects, almost 6 percent more than in fiscal year 2011.



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FY12 Development Outcome Scores



Numbers at the left end of each bar are the total number of companies rated.

Project Financing and Portfolio, by Region

East Asia and the Pacific

\$ millions, for the years ending June 30

	FY12 ¹	FY11 ¹
IFC commitments	2,548	1,926
Loans	1,021	625
Equity	343	637
Guarantees and risk management	1,184	664
Core Mobilization Commitments*	376	912
Total commitments	2,924	2,838
Committed portfolio for IFC's account	7,216	6,188
Committed portfolio for Loan Syndications**	788	784
Total committed portfolio	8,004	6,973

¹Some amounts include regional shares of investments that are officially classified as global projects.

*Including Loan Syndications (B-Loans, Parallel Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans and Agented Parallel Loans.

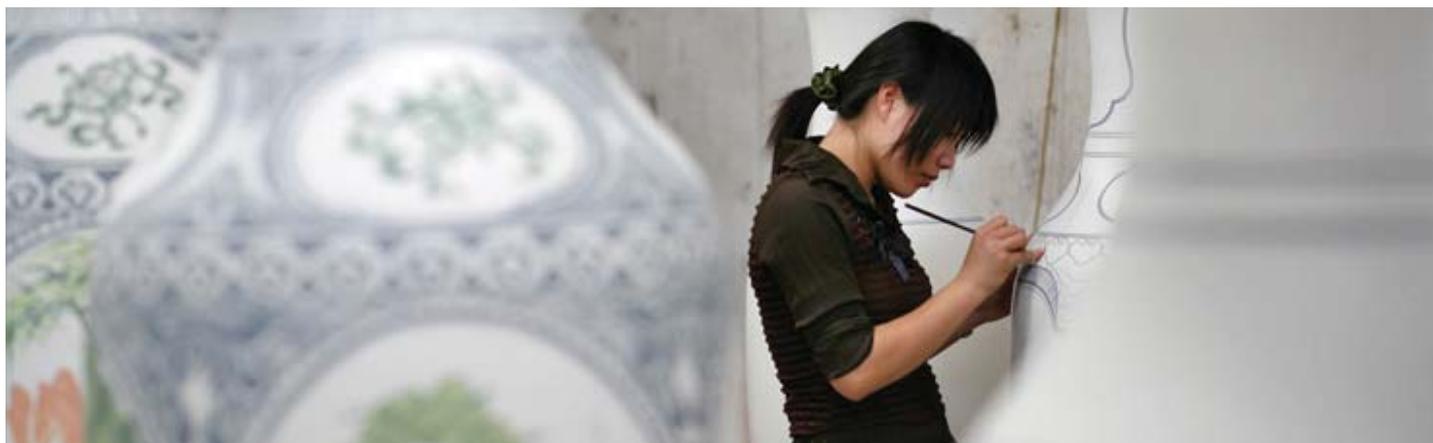
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Development Reach

	East Asia and the Pacific		Portfolio	New Business	
			CY10	CY11	FY12
MSME Loans (number of loans)			2,066,455	4,089,379	2,888,000
MSME Loans (amount in \$ million)			28,388	51,485	10,550
Power Generation (millions of customers)			12.6	14.2	1.5
Water Distribution (millions of customers)			10.0	11.5	3.7
Gas Distribution (millions of customers)			16.9	20.4	NA
Phone Connections (millions of customers)			19.2	2.4	0.3
Farmers Reached			1,458,600	1,401,178	22,000
Patients Reached**			1,459,139	1,928,443	350,000
Students Reached			355	1,875	1,010,000
Employment			655,137	713,448	52,000
Domestic Purchase of Goods and Services (\$ million)			10,719.3	16,079.6	853.0
Payments to Government (\$ million)			1,564	4,076	838

*One client in East Asia and the Pacific contributed 20.4 million of Gas Distribution customers in CY11.

**One client in East Asia and the Pacific contributed more than 1.5 million to Patients Reached in CY11.



EMPOWERING WOMEN

Women entrepreneurs are an important driving force in the push for sustained and equitable economic growth.

In East Asia Pacific, IFC is addressing one of the biggest challenges they face—gaining access to finance.

This year, IFC and Rizal Commercial Banking Corporation launched the first business loan program for Filipino women entrepreneurs. The program provides capital for business expansion, insurance, and auto and housing loans.

Similarly, in Vietnam, IFC gave a boost to businesswomen by funding a local bank, Orient Commercial Bank, for the first time. The bank will allocate \$5 million for lending to businesses owned and operated by women.

In Indonesia, IFC provided a \$75 million loan to Bank Internasional Indonesia to increase access to finance for women. We helped the bank design specific financial products target-

ing women. We also supported Bank Sahabat Purba Danarta in developing unsecured loans for Indonesian small and medium businesses—many of which are run by women.

IFC also helped Bank of Deyang become the first Chinese bank to join the Global Banking Alliance for Women, a consortium of financial institutions promoting wealth creation among women worldwide. IFC is considering extending a line of credit to the bank to fund women entrepreneurs in Deyang, Sichuan. The bank set up its first Financial Service Center for Women in 2009.

IFC has also strengthened support for micro-finance projects in Tonga and Samoa. South Pacific Business Development, an institution funded by IFC, has helped more than 3,000 women grow their businesses with loans and savings products.