

Results by Industry

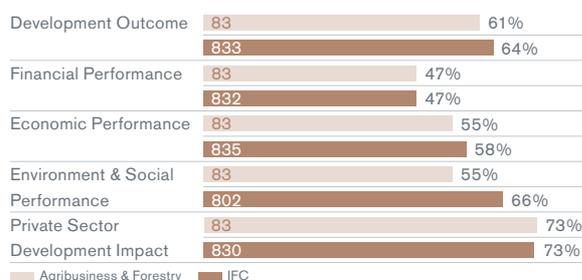
AGRIBUSINESS & FORESTRY

Agribusiness has an important role to play in poverty reduction. The agricultural sector often accounts for at least half of GDP and employment in many developing countries, which makes it a priority for IFC.

IFC helps the private sector to address rising demand in an environmentally sustainable and socially inclusive way. To help clients finance inventories, seeds, fertilizers, chemicals, and fuel for farmers, IFC offers working-capital facilities. To facilitate trade and lower costs, we pursue investments in infrastructure such as warehouses and cold-storage facilities. To bring land into sustainable production, we work to improve productivity by transferring technologies and making the best use of resources.

In FY14, our new commitments in agribusiness and forestry totaled \$1 billion, accounting for about 6 percent of commitments for IFC's own account.

FY14 AGRIBUSINESS & FORESTRY DEVELOPMENT RESULTS



■ Agribusiness & Forestry ■ IFC

Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Agribusiness & Forestry		
\$ millions	FY14	FY13
IFC commitments	1,051	1,278
Loans	927	1,073
Equity	124	72
Guarantees and risk management	–	133
Core Mobilization Commitments*	447	525
Total commitments	1,498	1,803
Committed portfolio for IFC's account	4,345	4,251
Committed portfolio for Loan Syndications**	598	440
Total portfolio	4,943	4,691

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** Including B-Loans, Agented Parallel Loans, and MCPP Loans.

DEVELOPMENT REACH

Agribusiness & Forestry	Portfolio	
	CY12	CY13
Employment	421,503	408,600
Female Employment	124,003	119,176
Number of Farmers ¹	3,084,783	2,870,093
Domestic Purchase of Goods and Services (\$ millions)	6,697	6,431
Payments to Government (\$ millions)	1,438	972

1. Including all reach in IFC.

Results by Industry

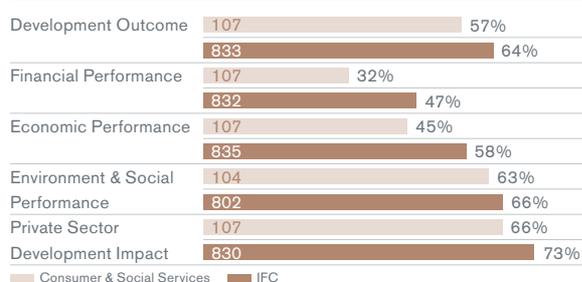
CONSUMER & SOCIAL SERVICES

IFC is the world's largest multilateral investor in private health care and education. We work to increase access to high-quality services while also supporting job-creating sectors such as tourism, retail, and property. We help improve standards of quality and efficiency, facilitate the exchange of best practices, and create jobs for skilled professionals.

Besides making direct investments in socially responsible companies, our role includes sharing industry knowledge and expertise, funding smaller companies, raising medical and education standards, and helping clients expand services to lower-income groups.

In FY14, our new commitments in consumer and social services totaled \$928 million, or about 5 percent of IFC's commitments for our own account.

FY14 CONSUMER & SOCIAL SERVICES DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Consumer and Social Services		
\$ millions	FY14	FY13
IFC commitments	928	1,635
Loans	668	1,310
Equity	239	325
Guarantees and risk management	20	–
Core Mobilization Commitments*	88	133
Total commitments	1,015	1,769
Committed portfolio for IFC's account	4,199	4,215
Committed portfolio for Loan Syndications**	199	249
Total portfolio	4,398	4,464

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** Including B-Loans and ALPS.

DEVELOPMENT REACH

Consumer & Social Services	Portfolio	
	CY12	CY13
Employment	342,807	710,438
Female Employment	163,077	299,056
Number of Patients	17,201,088	27,078,131
Number of Students ¹	1,036,389	2,455,366
Domestic Purchase of Goods and Services (\$ millions)	9,735	6,050
Payments to Government (\$ millions)	1,710	2,353

1. Including all reach in IFC.

Results by Industry

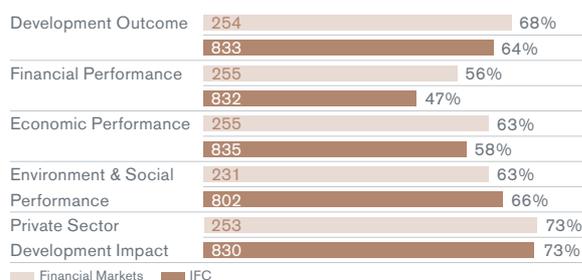
FINANCIAL INSTITUTIONS

Sound, inclusive, and sustainable financial markets are vital to development because they ensure efficient resource allocation. IFC's work with financial intermediaries helps strengthen financial institutions and overall financial systems. It also allows us to support far more micro, small, and medium enterprises than we would be able to on our own.

By working through financial intermediaries, IFC encourages them to become more involved in sectors that are strategic priorities — such as women-owned businesses and climate change — and in underserved regions such as fragile and conflict-affected states as well as in housing, infrastructure, and social services.

In FY14, our commitments in financial markets totaled more than \$3.4 billion, about 20 percent of commitments for IFC's own account.

FY14 FINANCIAL MARKETS DEVELOPMENT RESULTS



Financial Markets IFC

Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Financial Markets (inc. Trade Finance and Funds)

\$ millions	FY14	FY13
IFC commitments	10,941	11,014
Loans	2,848	2,324
Equity	881	1,806
Guarantees and risk management	7,211	6,884
Core Mobilization Commitments*	2,098	1,943
Total commitments	13,039	12,957
Committed portfolio for IFC's account	22,022	21,377
Committed portfolio for Loan Syndications**	2,059	1,264
Total portfolio	24,081	22,641

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** Including B-Loans, ALPs, Agented Parallel Loans, and MCPP Loans.

Results by Industry

FINANCIAL INSTITUTIONS (continued)

DEVELOPMENT REACH

Financial Markets ¹	Portfolio	
	CY12	CY13
SME loans (\$ millions) ²	243,790	273,598
SME loans (millions of loans) ²	5.85	5.36
Microfinance loans (\$ millions) ²	25,133	28,006
Microfinance loans (millions of loans) ²	22.89	29.10
Housing finance loans (\$ millions) ³	23,827	20,970
Housing finance loans (millions of loans) ³	0.45	0.44

1. Portfolio reach figures represent the MSME outstanding-loan portfolio of IFC clients as of the end of CY12 and CY13, for MSME-oriented financial institutions/projects. For clients that did not report numbers, data were extrapolated. This year, for the first time, the data include AS-only clients, so CY12 data were recalculated on a comparable basis.

2. Portfolio reach figures represent MSME outstanding-loan portfolio of IFC clients as of end of CY12 and CY13, for MSME-oriented financial institutions/projects. 314 and 344 MSME clients were required to report their end-of-year SME and microfinance portfolios in CY12 and CY13, respectively. 292 and 329 MSME clients did so for CY12 and CY13, respectively. The missing data were extrapolated.

3. Portfolio reach figures represent housing finance outstanding loan portfolio of IFC clients as of end of CY12 and CY13, for housing finance-oriented financial institutions/projects. 37 and 38 clients were required to report their end-of-year housing finance portfolios in CY12 and CY13, respectively. 33 and 37 clients did so for CY12 and CY13, respectively. The missing data were extrapolated.

Global Trade Finance	FY08	FY09	FY10	FY11	FY12	FY13	FY14
Guarantees Issued (US\$ amount)	\$1,448m	\$2,376m	\$3,461m	\$4,623m	\$5,975m	\$6,477m	\$7,007m
IDA Countries (US\$ amount)	\$740m (51%)	\$1,219m (51%)	\$1,762m (51%)	\$2,440m (53%)	\$2,852m (48%)	\$3,315m (51%)	\$3,558m (51%)
Africa Volume (US\$ amount)	\$597m (41%)	\$635m (27%)	\$764m (22%)	\$931m (20%)	\$1,300m (22%)	\$1,442m (22%)	\$1,630m (23%)
Number of transactions	2,153	3,707	4,292	4,699	5,964	6,401	6,477
SMEs Supported (by number of transactions)	84%	84%	83%	78%	79%	80%	78%
South-South Trade Supported (by number of transactions)	39%	45%	46%	43%	41%	37%	39%
Total Trade Supported (US\$ amount)	\$1,877m	\$3,075m	\$3,971m	\$5,599m	\$7,524m	\$7,760m	\$8,431m

Results by Industry

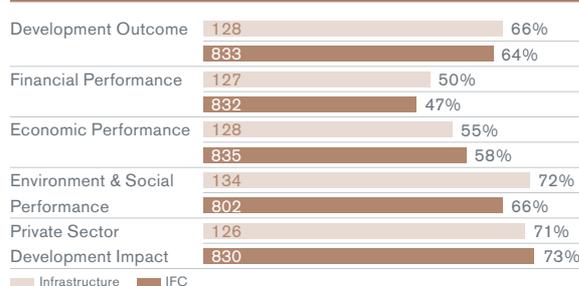
INFRASTRUCTURE

Modern infrastructure spurs economic growth, improves living standards, and can represent an opportunity to address emerging development challenges, including rapid urbanization and climate change.

It is also an area in which the private sector can make a significant contribution, providing essential services to large numbers of people efficiently, affordably, and profitably. This is IFC's focus: supporting private infrastructure projects whose innovative, high-impact business models can be widely replicated.

We help increase access to power, transportation, and water by financing infrastructure projects and advising client governments on public-private partnerships. We mitigate risk and leverage specialized financial structuring and other capabilities. In FY14, our new commitments in infrastructure totaled about \$2.4 billion, or about 14 percent of commitments for IFC's own account.

FY14 INFRASTRUCTURE DEVELOPMENT RESULTS



■ Infrastructure ■ IFC

Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Infrastructure		
\$ millions	FY14	FY13
IFC commitments	2,426	2,247
Loans	1,822	1,845
Equity	586	330
Guarantees and risk management	18	72
Core Mobilization Commitments*	1,651	1,333
Total commitments	4,078	3,580
Committed portfolio for IFC's account	10,192	9,358
Committed portfolio for Loan Syndications**	8,526	7,801
Total portfolio	18,718	17,159

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** Including B-Loans, ALPS, Agented Parallel Loans, Unfunded Risk Participation (URP), and MCPP Loans.

*Results by Industry***INFRASTRUCTURE (continued)****DEVELOPMENT REACH**

Infrastructure	Portfolio	
	CY12	CY13
Employment	448,094	160,698
Female Employment	146,361	26,251
Power Generation (millions of customers)	52.2	51.3
Power Distribution (millions of customers) ¹	45.7	24.3
Water Distribution (millions of customers)	42.1	30.3
Airport Passengers (millions)	18.0	16.3
Airline Passengers (millions)	10.2	5.4
Transportation: Shipping, Freight & Cargo (MTEU Containers)	12.6	12.2
Payments to Government (\$ millions)	8,703	3,799

1. CY12 total power-distribution customers revised due to the restatement of one client value in Middle East and North Africa.

Results by Industry

MANUFACTURING

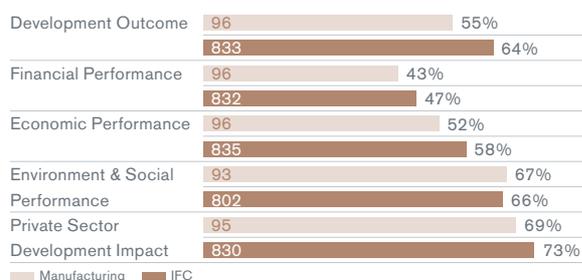
The manufacturing sector plays a vital role in creating opportunity and reducing poverty in developing countries. IFC's manufacturing clients tend to create or maintain more jobs than clients in any other sector.

We have increased our activities in the sector, which includes construction materials, energy-efficient machinery, chemicals, and equipment for solar and wind power. We invest in companies that are developing new products and markets or restructuring and modernizing to become internationally competitive.

We are also helping clients make investments that can reduce carbon emissions and energy consumption.

In FY14, our new commitments in this sector totaled \$984 million, or nearly 6 percent of commitments for IFC's own account.

FY14 MANUFACTURING DEVELOPMENT RESULTS



■ Manufacturing ■ IFC

Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Manufacturing	FY14	FY13
\$ millions		
IFC commitments	984	1,314
Loans	776	1,270
Equity	101	43
Guarantees and risk management	108	1
Core Mobilization Commitments*	416	701
Total commitments	1,401	2,015
Committed portfolio for IFC's account	6,411	6,385
Committed portfolio for Loan Syndications**	2,567	2,387
Total portfolio	8,978	8,772

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** B-Loans, ALPS, Agented Parallel Loans, Unfunded Risk Participation (URP), and MCPP Loans.

DEVELOPMENT REACH

Manufacturing	Portfolio	
	CY12	CY13
Employment	356,854	377,372
Female Employment	58,109	65,508
Domestic Purchase of Goods and Services (\$ millions)	23,000	13,805
Payments to Government (\$ millions)	2,144	3,622

Results by Industry

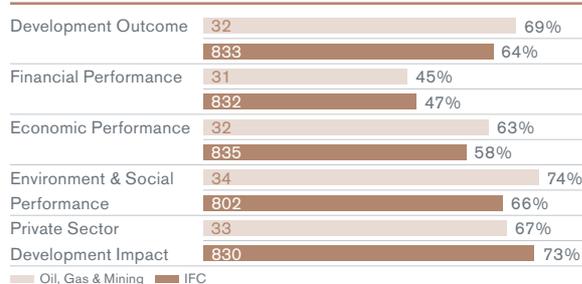
OIL, GAS & MINING

In the poorest countries, industries that can harness natural resources are vital for development. They are a key source of jobs, energy, government revenues, and other benefits for local economies.

IFC's mission in the oil, gas, and mining sector is to help developing countries realize these benefits. We provide financing and advice for private sector clients, and also help governments adopt effective regulations and strengthen their capacity to manage these industries across the value chain.

We support private investment in these industries, and we work to ensure that local communities enjoy concrete benefits. In FY14, our new commitments for our own account in the sector totaled \$441 million.

FY14 OIL, GAS & MINING DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Oil, Gas & Mining	FY14	FY13
\$ millions		
IFC commitments	441	389
Loans	255	336
Equity	186	53
Guarantees and risk management	-	-
Core Mobilization Commitments*	194	346
Total commitments	635	736
Committed portfolio for IFC's account	2,559	2,359
Committed portfolio for Loan Syndications**	322	439
Total portfolio	2,881	2,798

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** Including B-Loans, ALPS, and Unfunded Risk Participation (URP).

DEVELOPMENT REACH

Oil, Gas & Mining	Portfolio	
	CY12	CY13
Employment	106,772	92,221
Female Employment	16,834	15,307
Gas Distribution (millions of customers) ¹	33.8	39.8
Community Development Outlay (\$ millions)	150	49
Domestic Purchase of Goods and Services (\$ millions)	6,193	7,970
Payments to Government (\$ millions)	5,574	4,702

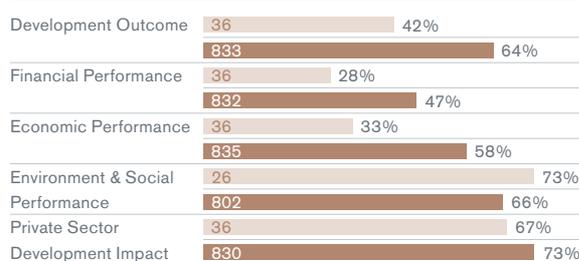
1. Including all reach in IFC. One client in East Asia and the Pacific accounted for 37.1 million gas-distribution customers in CY13.

*Results by Industry***TELECOMMUNICATIONS, MEDIA & TECHNOLOGY**

Modern information and communication technologies make it easier for the poor to obtain access to services and resources. Such technologies expand opportunity and make markets and institutions more efficient.

IFC works to extend their availability. We channel investments toward private companies that build modern communications infrastructure and information-technology businesses and develop climate-friendly technologies.

IFC increasingly helps clients move beyond their own national borders and into other developing markets. In FY14, our new commitments for our own account in this sector totaled \$489 million.

FY14 TELECOMMUNICATIONS & INFORMATION TECHNOLOGY DEVELOPMENT RESULTS

Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

For the years ended June 30

Telecommunications & Information Technology		
\$ millions	FY14	FY13
IFC commitments	489	472
Loans	283	361
Equity	205	103
Guarantees and risk management	1	8
Core Mobilization Commitments*	135	581
Total commitments	624	1,052
Committed portfolio for IFC's account	2,007	1,667
Committed portfolio for Loan Syndications**	985	1,053
Total portfolio	2,992	2,720

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

** Including B-Loans and Agented Parallel Loans.

DEVELOPMENT REACH

Telecommunications & Information Technology	Portfolio	
	CY12	CY13
Employment	116,461	101,665
Female Employment	42,146	32,523
Phone Connections (millions of customers) ¹	192	181
Payments to Government (\$ millions)	1,925	538

1. One client in South Asia accounted for 121.6 million of phone-connection customers in CY13.